

## Message Text

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PAGE 01 STATE 028101  
ORIGIN AGRE-00

INFO OCT-01 ARA-10 ISO-00 AID-05 CIAE-00 COME-00 EB-08  
FRB-01 INR-07 NSAE-00 USIA-15 TRSE-00 XMB-04 OPIC-06  
SP-02 CIEP-02 OMB-01 /062 R

DRAFTED BY AGRIC/OGSM/CEP S S CONSTANTINOS:RCW  
APPROVED BY EB/ORF/OPF/FPD - PAUL D. TAYLOR  
AGRIC/OGSM/CEP R E SPENCER  
OGSM/CEP/ F A WOODLING  
AGRIC/FAS/ N J PETTIPAW  
AGRIC/FAS/ E R BEVIS  
STATE/ F SPILLMAN  
STATE/ R PACE

-----081933Z 099197 /45

P R 081839Z FEB 77  
FM SECSTATE WASHDC  
TO AMEMBASSY LA PAZ PRIORITY  
INFO AMEMBASSY LIMA

UNCLAS STATE 028101

FROM AGRICULTURE FOR AGRICULTURAL ATTACHE

E.O. 11652:N/A

TAGS:EAGR, BL, PE

SUBJECT:REQUEST FOR CCC CREDIT CORN

REF: LA PAZ 0876

1. CREDIT AVAILABLE 6 TO 36 MONTHS, TERMS AS FOLLOWS;  
INTEREST RATES FOR 6-12 MONTHS, 6 PERCENT FOR US BANK  
OBLIGATIONS, 7 PERCENT FOR FOREIGN BANKS; RATES FOR UP  
TO 24 MONTHS, 7 PERCENT US AND 8 PERCENT FOREIGN BANKS;  
RATES FOR UP TO 36 MONTHS, 8 PERCENT FOR US AND 9 PER-  
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CENT FOR FOREIGN BANKS. PAYMENT PRINCIPAL PLUS ACCRUED  
INTEREST FOR 6-12 MONTHS DUE 6 AND 12 MONTHS RESPECTIVELY  
AFTER DATE OF SHIPMENT. FOR 24 AND 36 MONTHS PAYMENT DUE  
IN EQUAL ANNUAL INSTALLMENTS.

2. FOREIGN BANK L/C MUST BE CONFIRMED MINIMUM 10 PER-  
CENT OF AMOUNT BY US BANK FOR COMMERCIAL RISKS. ALL L/C

MUST BE IRREVOCABLE, PAYABLE TO CCC. IF FOREIGN BANK USED  
REQUEST NAME OF BANK.

3. PREFER 1 YEAR TERMS OR 100 PERCENT US BANK GUARANTEE.  
LONGER TERMS OR FOREIGN BANK GUARANTEE REQUIRES CCC TO  
SEEK TIME-CONSUMING INTERAGENCY APPROVAL.

4. CURRENT PRICE NUMBER 3 YELLOW CORN FOB GULF,  
NOMINAL FEB DOLS. 127 MT, MARCH DOLS. 116 MT. DUE  
FREEZING INLAND WATERWAYS, THESE PRICES REFLECT HIGH  
RAIL COSTS TO GULF AND DOUBT IF CORN WILL BE AVAILABLE  
AT GULF UNTIL MARCH.

5. AIRPOUCHING MONTHLY SALES LIST INCLUDING ELIGIBLE  
COMMODITIES, LIST OF CURRENT FOB, FAS PRICES, PLUS  
INFORMATION BROCHURE FOR AGATTACHES EXPLAINING CREDIT  
PROGRAM FOR YOUR DIRECTION.

6. PRIOR TO CONSIDERATION OF REQUEST NEED FOLLOWING:  
TOTAL IMPORTS CORN BY COUNTRY OF ORIGIN LAST 5 YEARS,  
PREFERABLY ON US FISCAL YEAR BASIS. ALSO CURRENT  
PROJECTED FY 77 IMPORTS AND PORTION FROM US AND  
COMPETITORS, ALTERMATE SOURCES IN ABSENCE OF CCC CREDIT,  
CREDIT TERMS OFFERED BY COMPETITION AND RATIONAL INDICAT-  
ING USE OF CCC CREDIT WILL RESULT IN GREATER COMMERCIAL  
SALES BY US. APPRECIATE ALSO INDICATION OF BOLIVIA'S  
ECONOMIC AND FINANCIAL SITUATION WITH EMPHASIS ON  
FACTORS TO JUSTIFY BOLIVIA'S ABILITY TO REPAY LOAN.

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7. ADVISE RESPENCER, CEP,OGSM,USDA.  
VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CORN, CREDIT  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 08-Feb-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE028101  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** RCW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 49b2acc9-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN AGRE  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 LA PAZ 876  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3377328  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** REQUEST FOR CCC CREDIT CORN  
**TAGS:** EAGR, BL, PE, CCC-1  
**To:** LA PAZ  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/49b2acc9-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009